

mosa[®]

Stock Code : 4564

Mosa Industrial Corporation Investor Conference

July 16, 2024





Disclaimer

- This report and simultaneously released information are the Company's internal and external data, and the Company's vision is towards the future up to now. If there is any change to these views in the future, the Company is not liable for timely updating the information or sending reminder.
- The Company has not released financial forecast. Any descriptions related to the Company's financial and business status, or Q&A details in this report may be differentiated from the actual results in the future. Such as market demand change, ex-factory price, fluctuation of raw material price, industry competition, world economy, fluctuation of exchange rate, upstream / downstream supply chain, and other risk factors that are out of the Company's control.





Agenda

1. Operating Results Hui-Ping Chuang

2. Future Outlook Ho-Chung Fu

3. Q&A





Consolidated Statement of Comprehensive Income

Unit: In Thousands of NTD	2024 Q1	2023 Q4	QoQ	2023 Q1	YoY
Operating Revenue	180,295	287,800	-37%	331,414	-46%
Gross Profit(Loss)	(68,325)	(35,921)	90%	(20,282)	237%
Operating Expenses	40,326	39,173	3%	82,883	-51%
Operating Profit(Loss)	(108,651)	(75,094)	45%	(103,165)	5%
Non-Operating Income and Expenses	63	(58,411)		(7,471)	
Income(Loss) Before Tax	(108,588)	(133,505)	-19%	(110,636)	-2%
Tax Expenses(Benefit)	(1,552)	(12,897)	-88%	(27,020)	-94%
Net Income(Loss) for the Period	(107,036)	(120,608)	-11%	(83,616)	28%
Earnings (Losses) per share (in NTD)	(0.53)	(0.59)		(0.46)	
Gross Margin	(38)%	(12)%		(6)%	
Operating Margin	(60)%	(26)%		(31)%	
Net Margin	(59)%	(42)%		(25)%	



Sales Breakdown by Product

Unit: In Thousands of NTD	2024 Q1		2023 Q1	
	Amount	%	Amount	%
Chargers	94,401	52	161,499	49
Inflators	82,087	46	154,552	47
Others	3,807	2	15,363	4
Total	180,295	100	331,414	100





Consolidated of Balance Sheet

Unit: In Thousands of NTD	2024/3/31		2023/12/31		2023/3/31	
	金額	%	金額	%	金額	%
Cash	1,091,720	14	933,674	12	1,007,988	13
Notes and Accounts Receivable	254,588	3	369,121	5	525,887	6
Inventories	411,094	5	391,738	5	426,580	5
Property , Plant and Equipment	4,520,192	60	4,561,077	60	4,700,601	58
Right-of-use Assets	1,041,789	14	1,036,552	14	1,053,860	13
Prepayments for Facilities	96,628	1	147,156	2	258,920	3
Total Assets	7,569,041	100	7,581,853	100	8,133,338	100
Current Liabilities	745,946	10	668,098	9	1,176,238	14
Bonds Payable	526,238	7	523,906	7	-	-
Long-term Borrowings	1,021,250	13	1,016,125	13	1,265,000	16
Non-current Lease Liabilities	1,067,681	14	1,061,314	14	1,073,180	13
Total Liabilities	3,363,757	44	3,269,453	43	3,515,565	43
Total Equity	4,205,284	56	4,312,400	57	4,617,773	57
Book Value per share(in NTD)	20.74		21.27		22.77	



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Future Outlook(1)

Consumer Products Segment

- High-pressure Chargers
 - Maintaining stable market share in Asia, while expanding into new overseas customers.
 - Enhancing marketing channels and promoting online sales operations.
 - Targeting diverse beverage trends, developing new product portfolios.
- High-Value Added Products
 - Inflator + Tire Sealant repair kit, Commercial soda maker, UAV, etc.
- Building on high-pressure product design and manufacturing technology to enter the new energy sector.
 - Thermal management, heat pumps, energy storage, hydrogen energy.

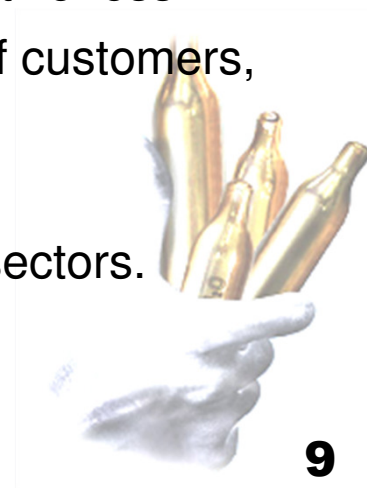




Future Outlook(2)

Industrial Products Segment

- Airbag Inflator
 - Stably and continuously increase supply and sales to the world's largest new energy vehicle customers.
 - Simultaneously participate in the development of new vehicle models by automakers to seize market opportunities.
 - Expand business beyond mainland China and into international automaker markets.
- Wearable/Protective Inflator
 - Customized design and development to highlight competitiveness.
 - Actively participate in the diverse product development of customers, accumulating momentum for growth.
- High-Pressure, High-Value Product
 - Applications key components for aerospace and marine sectors.





Q & A



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