



Stock Code : 4564

# Mosa Industrial Corporation Investor Presentation 2023

November 24, 2022



## Agenda

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### Disclaimer

- Operating Results      Erica Chuang
- Overview/Outlook      Charles Wang
- Q&A





## Disclaimer

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- This report and simultaneously released information are the Company's internal and external data, and the Company's vision is towards the future up to now. If there is any change to these views in the future, the Company is not liable for timely updating the information or sending reminder.
- The Company has not released financial forecast. Any descriptions related to the Company's financial and business status, or Q&A details in this report may be differentiated from the actual results in the future. Such as market demand change, ex-factory price, fluctuation of raw material price, industry competition, world economy, fluctuation of exchange rate, upstream / downstream supply chain, and other risk factors that are out of the Company's control.





## Consolidated Statements of Comprehensive Income

	2023/Q1~Q3		2022/Q1~Q3		YoY
	Amount	%	Amount	%	%
Net Revenue	1,016,918	100.0	1,474,736	100.0	-31.0
Gross Profit(Loss)	(65,660)	-6.4	207,546	14.1	-131.6
Operating Expenses	197,063	19.4	133,500	9.1	47.6
Operating Profit(Loss)	(262,723)	-25.8	74,046	5.0	-454.8
Non-Operating Income and Expenses	(20,185)	-2.0	16,472	1.1	
Profit Before Tax	(282,908)	-27.8	90,518	6.1	-412.5
Tax Expense	(32,454)	-3.2	9,175	0.6	
Profit for the Period	(250,454)	-24.6	81,343	5.5	-407.9
Earnings (Loss) per share(NT\$)	(1.28)		0.45		

Unit: In Thousands of New Taiwan Dollars, Except Earnings Per Share



## Sales Breakdown by Product

	2023/Q1~Q3		2022/Q1~Q3	
	Amount	%	Amount	%
<b>Chargers</b>	505,792	49.7	1,006,042	68.2
<b>Inflators</b>	442,786	43.6	435,168	29.5
Others	68,340	6.7	33,526	2.3
<b>Total</b>	1,016,918	100.0	1,474,736	100.0

Unit: In Thousands of New Taiwan Dollars





## Sales Breakdown by Region

	2023/Q1~Q3		2022/Q1~Q3	
	Amount	%	Amount	%
<b>Asia</b>	787,858	77.4	812,214	55.1
<b>Europe</b>	38,303	3.8	305,771	20.7
<b>America</b>	151,100	14.9	178,930	12.1
<b>Others</b>	39,657	3.9	177,821	12.1
<b>Total</b>	1,016,918	100.0	1,474,736	100.0

Unit: In Thousands of New Taiwan Dollars





## Consolidated Balance Sheets

	2023/9/30		2022/12/31		2022/9/30	
	Amount	%	Amount	%	Amount	%
Cash	1,288,454	15.8	573,915	7.3	419,153	5.3
Notes and Accounts Receivable	364,809	4.5	684,047	8.6	726,485	9.3
Inventories	440,588	5.4	430,727	5.4	416,214	5.3
Property , Plant and Equipment	4,645,877	57.1	4,787,635	60.5	4,871,751	62.2
Right-of-use Assets	1,042,321	12.8	1,059,629	13.4	1,065,398	13.6
Prepayments for Facilities	190,833	2.3	236,612	3.0	197,854	2.5
<b>Total Assets</b>	<b>8,137,145</b>	<b>100.0</b>	<b>7,910,882</b>	<b>100.0</b>	<b>7,826,965</b>	<b>100.0</b>
Current Liabilities	762,608	9.4	1,314,901	16.6	1,118,931	14.3
Bonds Payable	521,583	6.4	-	-	-	-
Long-term Debt	1,353,000	16.6	1,225,000	15.5	1,305,000	16.7
Non-current Lease Liabilities	1,065,287	13.1	1,077,100	13.6	1,081,003	13.8
<b>Total Liabilities</b>	<b>3,703,904</b>	<b>45.5</b>	<b>3,618,446</b>	<b>45.7</b>	<b>3,508,773</b>	<b>44.8</b>
<b>Total Equity</b>	<b>4,433,241</b>	<b>54.5</b>	<b>4,292,436</b>	<b>54.3</b>	<b>4,318,192</b>	<b>55.2</b>

\*Unit: In Thousands of New Taiwan Dollars, Except Book Value Per Share

\*\*Total outstanding shares were 202,788 thousand units at 9/30/2023



## Overview and Future Outlook(1)

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### Chargers

#### ■ Overview

- Europe :Destocking
- US: Demand slow down.
- Inferior goods and counterfeits are flooding.

#### ■ Outlook

- Improve products quality and expertise.
- Develop new application of various CO<sub>2</sub> products.







### Inflators

#### ■ Overview

- China electric vehicles fall into a price war.
- Wearable products demand slow down.

#### ■ Outlook

- Demand increased for products with large gas volume and low pressure-lasting.
- Develop new application of wearable products.





# Q & A



<http://www.twmosa.com/>