



Stock Code : 4564

Mosa Industrial Corporation Investor Presentation 2022

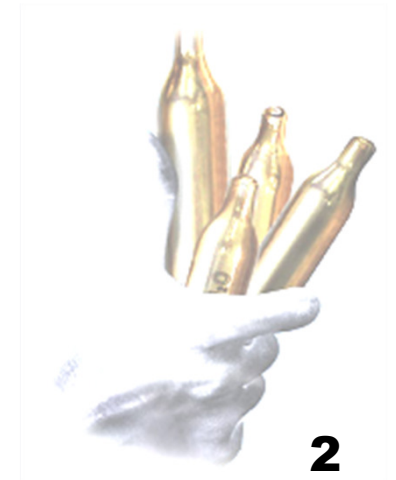
November 18, 2022



Agenda

Disclaimer

- Operating Results Erica Chuang
- Overview/Outlook Charles Wang
- Q&A





Disclaimer

- This report and simultaneously released information are the Company's internal and external data, and the Company's vision is towards the future up to now. If there is any change to these views in the future, the Company is not liable for timely updating the information or sending reminder.
- The Company has not released financial forecast. Any descriptions related to the Company's financial and business status, or Q&A details in this report may be differentiated from the actual results in the future. Such as market demand change, ex-factory price, fluctuation of raw material price, industry competition, world economy, fluctuation of exchange rate, upstream / downstream supply chain, and other risk factors that are out of the Company's control.





Consolidated Statements of Comprehensive Income

	2022/Q3		2022/Q2		QoQ	2021/Q3		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Revenue	469,071	100.0	423,262	100.0	10.8	666,653	100.0	-29.6
Gross Profit	25,654	5.5	49,293	11.6	-48.0	182,347	27.3	-85.9
Operating Expenses	41,483	8.8	44,871	10.6	-7.6	47,579	7.1	-12.8
Operating Profit	(15,829)	-3.3	4,422	1.0		134,768	20.2	
Non-Operating Income and Expenses	7,085	1.5	(6,890)	-1.6		(20,560)	-3.1	
Profit Before Tax	(8,744)	-1.8	(2,468)	-0.6	254.3	114,208	17.1	
Tax Expense	(4,680)	-1.0	(5,543)	-1.3	-15.6	24,219	3.6	
Profit for the Period	(4,064)	-0.8	3,075	0.7		89,989	13.5	
EPS(NT\$)	(0.02)		0.02			0.49		

Unit: In Thousands of New Taiwan Dollars, Except Earnings Per Share



Consolidated Statements of Comprehensive Income

	2022/Q1~Q3		2021/Q1~Q3		YoY
	Amount	%	Amount	%	%
Net Revenue	1,474,736	100.0	1,844,369	100.0	-20.0
Gross Profit	207,546	14.1	518,017	28.1	-59.9
Operating Expenses	133,500	9.1	143,821	7.8	-7.2
Operating Profit	74,046	5.0	374,196	20.3	-80.2
Non-Operating Income and Expenses	16,472	1.1	(42,085)	-2.3	
Profit Before Tax	90,518	6.1	332,111	18.0	-72.7
Tax Expense	9,175	0.6	70,964	3.8	-87.1
Profit for the Period	81,343	5.5	261,147	14.2	-68.9
EPS(NT\$)	0.45		1.42		

Unit: In Thousands of New Taiwan Dollars, Except Earnings Per Share





Sales Breakdown by Product

	2022/Q1~Q3		2021/Q1~Q3	
	Amount	%	Amount	%
Chargers	1,006,042	68.2	1,569,852	85.1
Inflators	435,168	29.5	205,583	11.2
Others	33,526	2.3	68,934	3.7
Total	1,474,736	100.0	1,844,369	100.0

Unit: In Thousands of New Taiwan Dollars





Consolidated Balance Sheets

	2022/9/30		2021/12/31		2021/9/30	
	Amount	%	Amount	%	Amount	%
Cash	419,153	5.3	675,686	8.3	845,619	10.4
Notes and Accounts Receivable	726,485	9.3	581,145	7.2	528,532	6.5
Inventories	416,214	5.3	433,031	5.3	301,974	3.7
Property , Plant and Equipment	4,871,751	62.2	4,889,892	60.3	4,891,879	60.2
Right-of-use Assets	1,065,398	13.6	1,082,706	13.4	1,088,476	13.4
Prepayments for Facilities	197,854	2.5	313,430	3.9	338,519	4.2
Total Assets	7,826,965	100.0	8,108,233	100.0	8,124,747	100.0
Current Liabilities	1,118,931	14.3	1,089,115	13.4	1,087,573	13.4
Long-term Debt	1,305,000	16.7	1,445,000	17.8	1,515,000	18.6
Non-current Lease Liabilities	1,081,003	13.8	1,092,607	13.5	1,096,441	13.5
Total Liabilities	3,508,773	44.8	3,634,030	44.8	3,709,220	45.7
Total Equity	4,318,192	55.2	4,474,203	55.2	4,415,497	54.3
Book Value per Share(NT\$)	23.6		24.5		24.2	

*Unit: In Thousands of New Taiwan Dollars, Except Book Value Per Share

**Total outstanding shares were 182,788 thousand units at 9/30/2022





Chargers

■ Overview

- Overbooking ,the goods in transit arrived at ports after the port congestion had been relived →Overstock
- Inflation, War, Energy crisis → The demand for consumer goods declines in EU & US.
- Cheap price and counterfeits flood again.
- The dynamic zero-Covid policy in China.

■ Outlook

- Restart business activities after unblocking.
- Promote CO2 products.





Overview and Future Outlook(2)

Inflators

■ Overview

- The importance of safe ability in car increases.
- The sales of China's new energy cars grow rapidly.
- The production and development of wearable products are limited by the shortage of chips.

■ Outlook

- New type of airbag demand → Low pressure decreasing products.
- China's new energy cars are arranged to be sold overseas.
- The shortage of chips will be relieved, which is beneficial for the development of wearable products.





Q & A



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